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STEVE JONES

Steve Jones was with the Nationwide Insurance Companies for over 25 years. He started out as an employee agent in Winston Salem, N.C., and three years later was promoted to the District Sales Manager role in Wilmington, DE. Over the next 15 years Steve would relocate and serve as a District Sales Manager in Baltimore, MD; Atlanta, GA; and Lakeland, FL. Not wanting to relocate again, Steve purchased a Nationwide Agency in Lakeland, FL and added 4 more locations over the next 7 years. Never thinking he would sell his businesses, he was offered a purchase price that was too good to pass up in 2005. Steve has since devoted his time to his teaching at Polk State College and expanding his role as a Golf rules official in tournaments nationwide.

Steve currently holds a General Lines (220) license and has previously held the following licenses: Life and Health, Variable Annuity, Series 6 and Series 63. Prior to working with Nationwide, he served four years in the United States Marine Corps, with a tour of duty in Viet Nam, and worked as a Sales Representative for Jackson Beauty Supply Company in Greensboro, N.C. He has been teaching the 440 licensing classes for GEICO for 8 years, and prior to that taught continuing education insurance classes at Polk State College. Steve also is a Certified Golf Rules Official, working with the USGA, PGA, LPGA, College, High School and Junior Tour events.