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JOHN WARWICK, PMP

John Warwick has over 30 years of senior management and consulting experience. From sales engineer to manager, from district manager to director, from vice president to president, John progressed through line operations, and staff and executive positions with companies such as AT&T, Lockheed, and Harris Corporation. His personal management skills and the ability to work with both executive and operational management of client organizations in defining, designing, and re-aligning a company's direction are his strengths. John has held line and professional staff positions in Sales, Learning and Development, Marketing, and Human Resources.

One of John's core competencies is his ability to facilitate programs with a focus on the global marketplace. His experience working, managing, and consulting in North America, Europe, Asia, and Latin America provide a unique perspective to the demands of today's business environment. John's most important strength lies in his ability to listen and interpret complex issues, provide insightful interpretation, and develop succinct and successful solutions. His ability to effectively communicate at all levels of an organization has proven to be a most valuable asset in effecting strategic, tactical, and process change to organizations.

One of the major focuses of his clients for the last 15 years has been utilizing John to lead efforts in managing change in information technologies, production line process improvement and manufacturing/engineering troubleshooting. John is an experienced consultant, facilitator, and instructor in topics that include Business Strategy Development, Business Communications Skills, Business Negotiations, Vendor Management, and business Presentation Skills. He has delivered hundreds of successful programs around the globe.

John's formal education includes undergraduate degrees in philosophy and sociology, and graduate study in business management and marketing. He has been an active participant in many business and civic organizations, a member of multiple not-for-profit boards and served as president of various performing arts boards of directors. Additionally, he has been the chairman of the Small Business Council in the Chamber of Commerce.

Many of John's clients have established relationships with nationally recognized business skills development organizations. John is a certified facilitator in Kepner-Tregoe Problem Solving / Decision Making as well as Kepner-Tregoe Project Management Workshop, Project Logic, and Analytic Trouble Shooting.